



**Telesales Referral Scripts:**

"Well, (*Customer Name*), thanks again for calling today. Now that we've taken care of your (*your company services*) purchase, allow me to ask a question of you. It's always been [*your company*] mission to ensure complete customer satisfaction, and help our business customers in any way we can. We've recently partnered with the leader in business website design services, Website Pros, in an effort to bring our customers the best in professional website design. Would you like to learn more about the services Website Pros offers to build your business online?"

**If YES:** "Great! One more question. Do you have a budget in mind for completing your site?"

*(rep may advise prospect WSP pricing starts at \$749.00)*

**To Refer the Lead:**

Hot-transfer to 1-866-321-4826

OR

Instruct the prospect to call this number once you have cured their issue(s)

OR

Email contact info to:

[referralsales@websitepros.com](mailto:referralsales@websitepros.com)

**If NO:** "Ok, no problem, you must have another solution in mind. Remember, Website Pros will always be available to accommodate your website design needs by building a professional site for you."